

G. N. Kuruc, Jr. Key Account Manager 400 Raritan Center Edison, N. J. 08837 908-225-4774 Voice Mail 43778

FAXED
December 6, 1996

Mr. Ronald Zelesnick Foodarama Supermarkets 922 Highway 33 Freehold, NJ 07728

Dear Ron:

During a recent visit to your Neptune Liquor Store (# 781), I noted that Lorillard has placed a counter display, self-service next to one of the cash registers. Our display is non self-service. If you will recall, we originally requested that our display be placed self-service, and this was rejected by Skip, the Store Manager.

At this time, to avoid voiding our current contract one of the following changes must be made:

- [] Our counter display must be moved next to one of the registers, self-service, on the main counter
- [] The Lorillard Display must be placed non self-service adjacent to our display, so that both displays are non self-service.

At the present time, you are receiving \$ 357 per month from RJR for this location.

Please let me know your decision on this issue.

Thanks for your help!

Best Regards,

Nick

G. N. Kuruc, Jr.